

The Corporate Venture Capital Matchmaker

CORPORATE: _____

Our goals in the the dealflow:
(Rank 1-10 scale, 10 highest)

- Learning:
- Business Development:
- Access to new technologies:
- Access to new business models:
- Access to new talent:
- Competitive move:

Others, please specify:

Overall rating: _____

STARTUP: _____

Our goals in the the deal:
(Rank 1-10 scale, 10 highest)

- Access to funding:
- Market channels:
- Technology development partner :
- Business Model partner:
- Learning:
- Access to expertise:
- Access to brand:
- Access to networks:

Others, please specify:

Overall rating: _____

CORPORATE: _____

DATE: _____

STARTUP: _____

LOCATION: _____

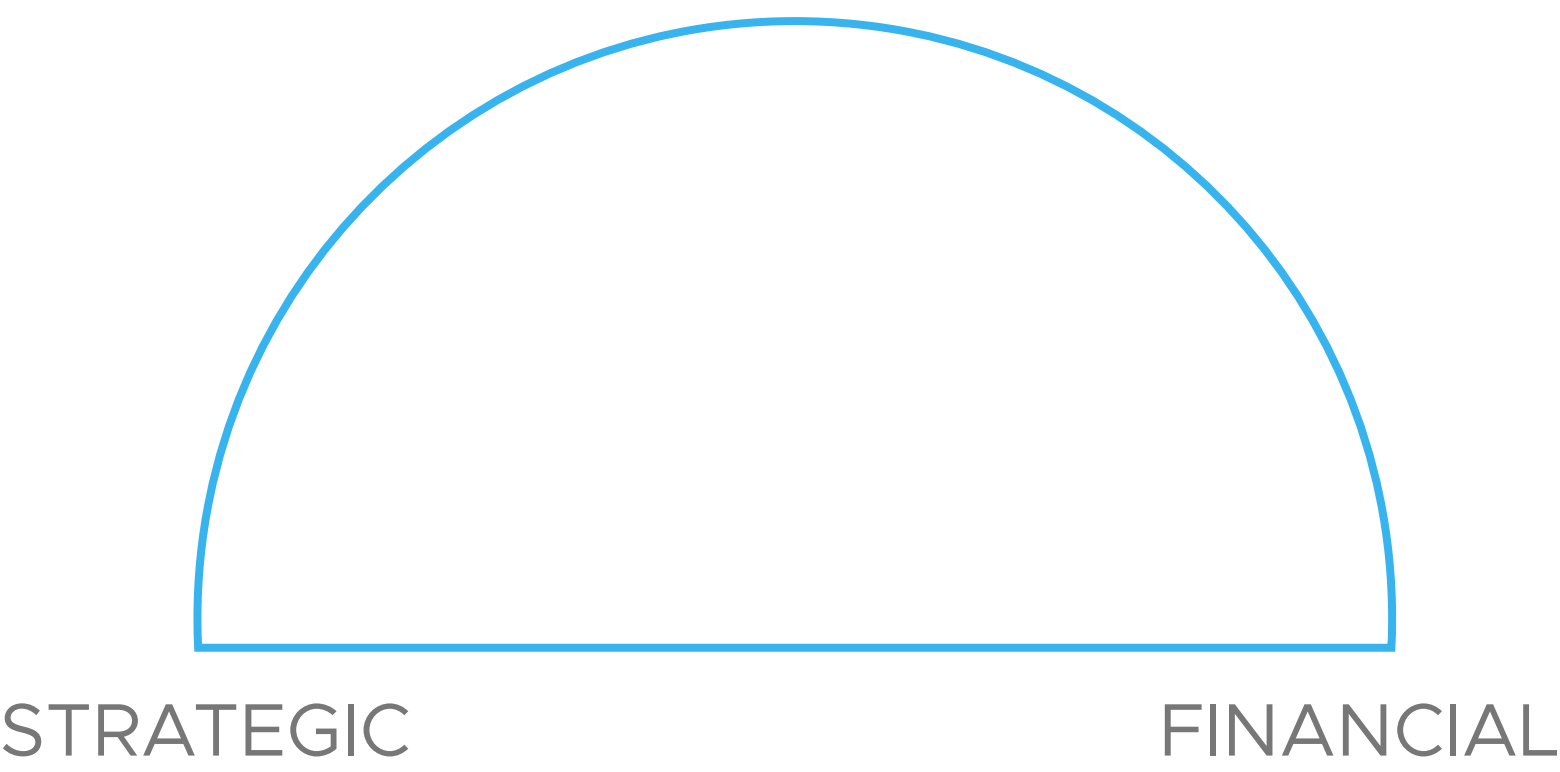
KEY SUCCESS FACTORS

What are the key success factors making this deal a win-win for all parties involved:
(please list and discuss openly)

KEY RISK FACTORS

What are the key risk factors making this deal risky for all parties involved:
(please list and discuss openly)

FIT-O-METER



FIT-O-METER

